

CATALOGUE 2021

ICC PUBLICATIONS

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The International Chamber of Commerce (ICC)—www.iccwbo.org

The International Chamber of Commerce (ICC) is the institutional representative of more than 45 million companies in over 100 countries. ICC's core mission is to make business work for everyone, every day, everywhere. Through a unique mix of advocacy, solutions and standard setting, we promote international trade, responsible business conduct and a global approach to regulation, in addition to providing market-leading dispute resolution services. Our members include many of the world's leading companies, SMEs, business associations and local chambers of commerce.

ICC Publications—Vital information for international business

ICC Publications is the publishing arm of the International Chamber of Commerce. We provide precious resources for international business; invaluable for bankers, lawyers, arbitrators and anyone involved in cross-border trade. The content of ICC's publications is derived from the work of ICC commissions, institutions and individual international experts.

Our list of products covers three broad categories—ICC standards and rules, practical guidelines, and reference works. The rules and accompanying guidelines, which form the core of the publishing programme, are updated regularly to take account of technical developments and the evolution of commercial and banking practices. Our best known publications, Uniform Customs and Practice for Documentary Credits (UCP) and the Incoterms® rules, have been translated into more than 28 languages.

For more information please visit us at www.iccuae.com

Contact us: info@iccuae.com



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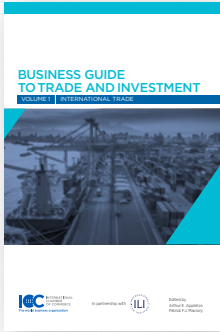
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BUSINESS TOOLS FOR GLOBAL TRADE

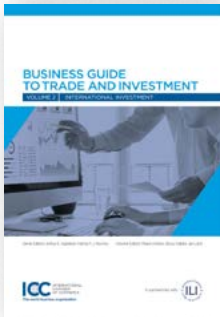


Business Guide to Trade and Investment Volume 1—International trade

By Arthur E. Appleton, Patrick F.J. Macrory
ICC Pub. No. 781E

Written by practitioners for the business community, this guide looks in detail at the law of international trade from a business community perspective. It provides a sound introduction to the most important trade concepts. The authors have simplified the complex and technical subjects of trade and investment to make them more accessible. They have reduced technical subjects to readily understandable language. The book provides business guidance in the form of Shaded Tip Boxes, as well as legal details in Text Boxes.

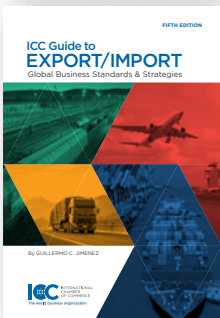
Civil society, opinion leaders, practitioners and academics will all benefit from this work which demystifies international trade and investment agreements.



Business Guide to Trade and Investment Volume 2—International investment

Edited by Arthur E. Appleton and Patrick F.J. Macrory
ICC Pub. No. 795E

This book provides an overview of rules applicable to making and protecting foreign investments. It will enable the business community, in-house counsel, and government counsel to better understand the types of protection provided by international investment agreements and investment contracts, as well as the range of issues that arise in the arbitration of investment disputes.



ICC Guide to Export/Import Global business standards & strategies

By Prof. Guillermo C. Jimenez
ICC Pub. No. 790E

The 5th edition of this much-acclaimed *Guide* is written by renowned international trade expert Guillermo C. Jimenez and will help exporters, importers, logistics experts, lawyers and students to more effectively do their jobs. This vital resource covers everything you need to know about international business: from IP issues and dispute resolution to electronic documentation, international payments, cargo insurance, customs and more.

BESTSELLER



International Certificate of Origin Guidelines

Facilitating trade through global origin procedures

ICC Pub. No. 809E

Certificates of origin (COs) constitute one of the most important trade documents required by businesses, banks and customs officials to authenticate the origin of exported goods. Annually, millions of certificates of origin are issued by chambers of commerce. This revised edition also introduces the International Certificates of Origin Accreditation Chain.



Using Franchising to Take Your Business International

ICC strategies and guidance for master franchising, area development and other arrangements

ICC Pub. No. 754E

Aimed at franchisors that already have a multi-unit operation that has proven successful in one market, this guide will help you to decide whether or not to take the next step. With a truly global perspective, the authors have taken into account the difference between common law and civil law as well as the amount of legislation in different countries and states. A useful series of annexes and checklists of issues to be included in three of the major contract types used for international expansion make this guide a truly practical tool.



ICC Ethics and Compliance Training Handbook

Guidance by practitioners for practitioners

Edited by François Vincke & Julian Kassum

ICC Pub. No. 741E

This handbook sets out the challenges that companies have to overcome as they build and put into action their corporate compliance programme. It will provide hands-on expertise from distinguished practitioners in the field of corporate integrity and compliance.



Retention of Title

A practical ICC guide to legislation in 37 countries

Edited by Emily O'Connor

ICC Pub. No. 801E (ePub)

Retention of title clauses are designed to preserve the right of sellers to their goods, often until the purchase price is paid in full. Retention of title is embedded in national or property law, as well as security and insolvency law, making it exceedingly difficult to harmonize.

This guide gives a general overview of the legal framework in each of the countries, with a description of the applicable rules.

Model Contracts



Drafting and Negotiating International Commercial Contracts

A practical guide, with ICC model contracts

By Prof. Fabio Bortolotti
ICC Pub. No. 788E

This third edition clarifies the issues surrounding cross-border contracts and provides solutions to the problems they raise. Completely updated in 2017 to take latest developments into account, this helpful tool includes advice on Incoterms® 2010, Unidroit 2016, the ICC Rules on Arbitration, Rome I, and more. It will be of invaluable help for experts and non-lawyers alike.



ICC Model Contracts for Start-ups

ICC Pub. No. 815E (eBook)

This package of foundational Model Contracts for Start-ups provides a set of balanced legal models that will save new companies time and legal costs when negotiating and drafting agreements with investors and employees.

The package of model documents includes: Model Term Sheet, Model Shareholders Agreement, Model Directors Services/Management Agreement, Model Employment Agreement, Model Confidentiality Agreement and a checklist of issues to consider related to assignment and transfer of intellectual property rights.



ICC Model Contract Joint Venture


ICC Pub. No. 780E

ICC has prepared this Joint Venture Model Contract for use by small, medium-sized or large companies in order to provide them with a unique, balanced platform that is fair to all parties. This model contract allows for a solid decision-making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

Titles marked with  include fully editable contract.




ICC Model Contract | International Consulting Services—Expanding into a new market

ICC Pub No. 787E 

Companies looking to expand their operations to a new, foreign market often need guidance on a range of issues related to the new market, including brand promotion, market research or local incentive schemes. ICC has drafted this model contract to provide such companies and their advisors with an internationally-applicable, fair, and balanced template.



ICC Model International Sale Contract Manufactured goods


ICC Pub. No. 811E 

Also available in bilingual English-French

This updated version of ICC's most successful model contract takes into account recent developments in international business and trade finance. It incorporates the latest trade rules, ICC's Incoterms® 2020, as well as the new Bank Payment Obligation (BPO) rules developed jointly by the ICC Banking Commission and SWIFT.




ICC Model Contract | Distributorship

ICC Pub. No. 776E 

Updated in 2016, the ICC Model Distributorship Contract is an invaluable tool for traders negotiating international distribution agreements. It includes the uniform contractual rules and their application in a simple and general form to assure equal balance for both parties.



ICC Short Form Model Contract | International Commercial Agency and Distributorship


ICC Pub. No. 791E (eBook) 

ICC Short Form Model Contracts gives a clear and concise presentation of both types of contract Model Agency and Distributorship. It provides essential model clauses for drafting simplified contracts and is an invaluable tool for international traders.

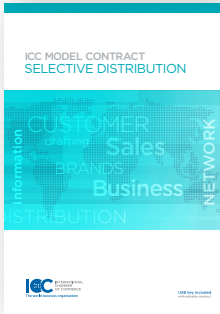
Titles marked with  include fully editable contract.




ICC Model Contract | Consortium Agreement

ICC Pub. No. 779E 

Companies of all sizes wanting to cooperate on major projects, whether international or domestic, require solid and balanced terms and conditions for such cooperation. The model accommodates the desire of all parties for a solid unanimous decision making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.




ICC Model Contract | Selective Distribution

ICC Pub. No. 773E 

Selective distribution agreements allow the exporter to better control the way his products are marketed by creating a direct link between the exporter and the retailers who sell his products to the final consumer. The model provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable to both sides. It saves resources for companies and their legal advisers.

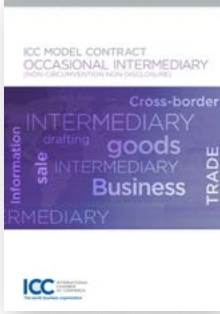


ICC Model Contract | Commercial Agency


ICC Pub. No. 766E 

Also available bilingual English-French

Updated in 2015 to take into account recent developments in the law of agency, this model contract addresses questions of sales through the Internet, indemnity, arbitration and the principles of law generally applicable to agency contract (“lex mercatoria”).

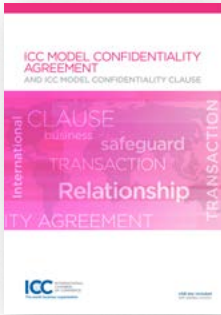


ICC Model Contract | Occasional Intermediary (Non-circumvention and Non-disclosure)


ICC Pub. No. 769E 

Updated in 2015, the model provides a unique and balanced legal platform that takes into account the interest of all parties involved in non-circumvention and non-disclosure agreement and minimizes the risks of fraud and misunderstanding. It includes a definition of the services to be provided by the intermediary and a description of the exclusive rights of the intermediary.

Titles marked with  include fully editable contract.




ICC Model Confidentiality Agreement

ICC Pub. No. 774E 

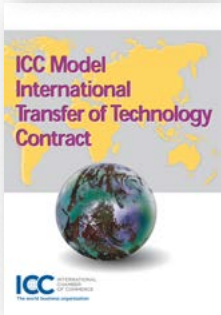
The *ICC Model Confidentiality Agreement* and its stand-alone model confidentiality clause are designed to assist business people and lawyers in business transactions across all borders. Both models allow parties to tailor the provisions to their transactions, providing alternative language for situations having more than one solution.



ICC Model Turnkey Contract for Major Projects

ICC Pub. No. 797E 

The ICC Model Turnkey Contract for Major Projects provides contractors and employers with a unique, balanced platform that is fair to all parties. At the same time, the model accommodates the desire of all parties for price and scope certainty, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.



ICC Model International Transfer of Technology Contract

ICC Pub. No. 674E

This model contract covers the situation where a manufacturer licenses a package of information and industrial property rights to a licensee company. The licensee can then also manufacture the products, using the licensor's technology. A detailed introduction and helpful annexes make this model a vital tool for international licensors and licensees who seek a form that is fair and balanced for both sides and can be used across a range of industries.



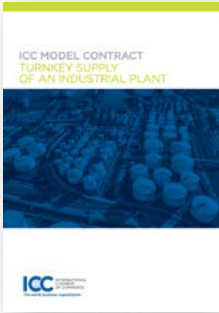
ICC Model International Franchising Contract

ICC Pub. No. 712E


This model responds to a growing need for a simple and user-friendly model contract that reflects the diversity of franchising contracts. An expanded introduction and a helpful commentary offer invaluable explanations and alternative drafting solutions.

PLUS: *Includes the text of the contract on a new and improved CD-Rom.*

Titles marked with  include fully editable contract.




ICC Model Contract for the Turnkey Supply of an Industrial Plant

ICC Pub. No. 653E 

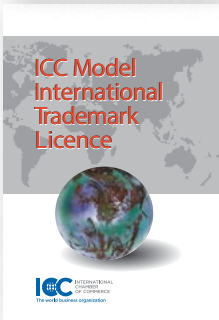
This ICC model covers the type of turnkey contract that is limited to the plant or production line and does not extend to items which “surround” the plant, such as buildings, supply of energy, etc. Generally governed by the rules on sale contracts, it has special characteristics: the supplier’s main obligation is to supply the equipment and assist the purchaser during erection and start-up; the supplier performs its obligations within facilities that are under the purchaser’s control. .



ICC Model Mergers & Acquisitions Contract 1: Share Purchase Agreement

ICC Pub. No. 656E 

This model is an invaluable tool for parties and lawyers who are not specialized in M&A contracts and helps drafting a simple contract. It covers the most common issues involved such as pre-closing and post-closing undertakings, price and closing, restrictive covenants, confidentiality and others.



ICC Model International Trademark License

ICC Pub. No. 673E

ICC Model International Trademark License addresses the situation where the owner of a well-known trademark licenses the trademark to a company which will use it with respect to products not manufactured or sold by the licensor. In this case, it is assumed that the licensed products will be designed and developed by the licensee, and that the main preoccupation of the licensor is to ensure that the licensed products conform to the overall image of the licensor and its trademarks.

Titles marked with  include fully editable contract.

Incoterms® Rules



Incoterms® 2020

By the International Chamber of Commerce
ICC Pub. No. 723E

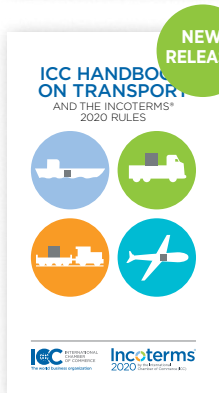
Also available [bilingual English-French](#)

The Incoterms® rules provide specific guidance to individuals for import and export. This new edition includes updates that reflect today's ever-changing trade landscape. *Incoterms® 2020* is available in 28 languages.

ICC Handbook on Transport and the Incoterms® 2020 Rules

ICC Pub. No. 806E

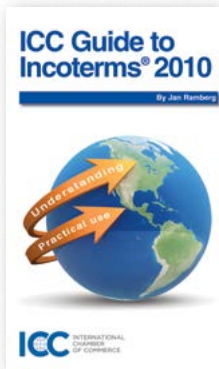
This handbook has been developed to clarify multiple issues arising in the interrelation of contracts of carriage and the Incoterms® 2020 rules in contracts for the B2B sale of goods and help readers address the complex steps of today's logistics chains. When goods need to be transported from a seller to a buyer, in most cases an independent carrier is involved. Covering each of the 11 rules and reflecting sales when the buyer contracts or arranges for carriage and when the seller does so.

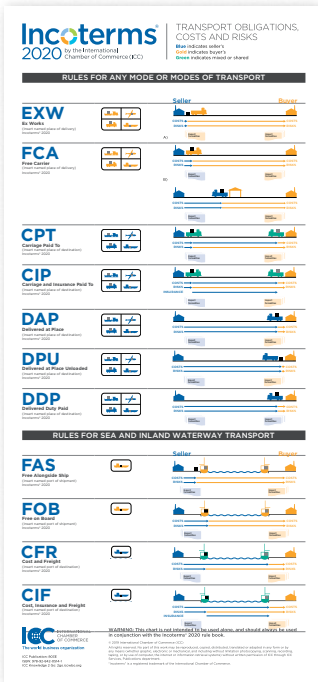


ICC Guide to Incoterms® 2010

By Jan Ramberg
ICC Pub. No. 720E

This guide analyses in detail each of the 11 Incoterms® rules, helping traders avoid costly misunderstandings by clearly defining the responsibilities of sellers and buyers for the delivery of goods. It also explains the evolution of the Incoterms rules since 1936 and how they work in conjunction with contracts of sale, insurance and payment as well as the consequences following from the choice of the different terms. Detailed section-by-section comments on each of the Incoterms rules are accompanied by full-colour graphics and a clear, user-friendly presentation.



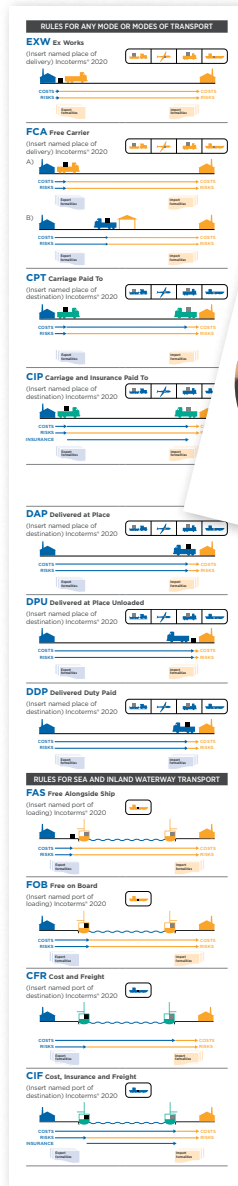


Incoterms® 2020 Wall chart

Size: 30cmx63cm
ICC Pub. No. 803E
(Ten per package)

Ideal for easy referencing, this full colour illustrated poster outlines the responsibilities of buyers and sellers under each of the 11 Incoterms® rules.

Also available in French



Incoterms® 2020 Pocket guide

Size: 7.5cmx11cm
ICC Pub. No. 749 (Five per package)

For those on-the-go, this handy pocket guide offers a quick breakdown of each of the Incoterms® rules. The practical reference tool makes verifying the 11 trade terms simple—whether you are in a meeting or travelling for business.

INCOTERMS® 2020 RESOURCES

Incoterms® App

In 2021, ICC Incoterms® 2020 app had a makeover: the app now makes it easier to understand which of the 11 Incoterms® rules to use and when.

The Incoterms 2020 app is the only official tool from the world business organization that brings together essential news, information and insight regarding the commercial trade terms in one, easy-to-access location.

Nearly 70 000 downloads, so here are six reasons to download the app:

- Get descriptions of each of the 11 Incoterms® rules.
- Understand which trade term to include in your sales contracts, depending on the mode of transport.
- Connect with ICC's global network of experts to get advice on the most pressing Incoterms® rules questions facing your enterprise.
- Discover events and specialised trainings taking place worldwide.
- Read comprehensive up-to-date news coverage.
- Shop added resources to help take your business global and expand growth



Available free of charge for iOS and Android users



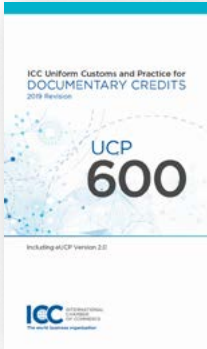
Online Training and Certification

The ICC Academy offers the only Incoterms® rules online training and certification officially authorised by the world business organization. The Incoterms® 2020 Certificate allows professionals to understand the monetary and procedural aspects of today's complex international shipping practices.

- **Incoterms® 2020 Certificate and Incoterms® 2020 publication bundle**
 - USD \$429
 - Available in English and Spanish
- **Incoterms® 2020 Certificate**
 - USD \$399
 - Available in English and Spanish

Learn more: www.icc.academy

UCP 600

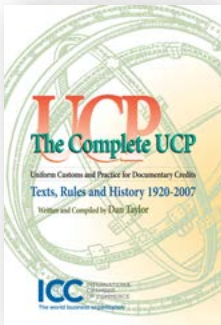


ICC Uniform Customs and Practice for Documentary Credits—UCP 600

ICC Pub. No. 600E

Also available bilingual French English

Uniform Customs and Practice for Documentary Credits (UCP) is a set of rules on the issuance and use of letters of credit. For more than 85 years, the UCP have governed letter of credit transactions worldwide. The rules now also include version 2.0 of the eUCP—the 14 articles of ICC’s supplement to the UCP that govern presentation of documents in electronic form.



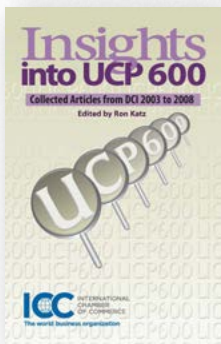
The Complete UCP

Uniform customs and practice for documentary credits texts, rules and history 1920-2007

Written and compiled by Dan Taylor

ICC Pub. No. 683E

The Complete UCP traces the history of the rules from their inception more than 80 years ago through their latest revision, UCP 600, which came into effect on 1 July 2007. Each text is accompanied by an incisive, detailed commentary explaining the major changes from one UCP to another.



Insights into UCP600

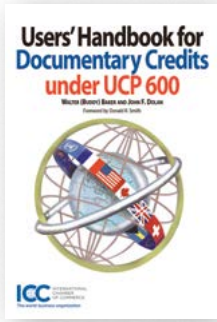
Collected articles from DCI 2003-2008

Edited by Ron Katz

ICC Pub. No. 682E

These expert commentaries follow the debate on the main issues in the new UCP from its inception through its final implementation in 2007.

Insights into UCP600 contains almost 70 articles on UCP600 written for the magazine *DCInsight*: 39 articles written prior to the adoption and 30 articles after the adoption of UCP600.



Users' Handbook for Documentary Credits under UCP 600

ICC Pub. No. 694E

The Users' Handbook is an introduction to users of letters of credits as well as to sellers and buyers who seek to increase their access to cross-border markets.

It clearly illustrates how both commercial parties and bankers have used this remarkable commercial device, the documentary credit, to achieve their objectives in international business.

Banking Rules and Guides

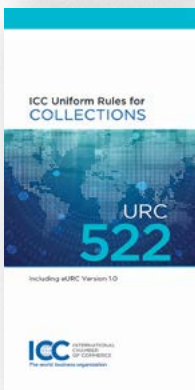


International Standard Banking Practice

ICC Pub. No. 745E

Also available in French

To reflect current best practice and recent developments in the world of trade finance, the ICC Banking Commission has now updated the successful *International Standard Banking Practice* (ISBP). This publication will greatly help harmonize practice worldwide and thus facilitate the flow of world trade. If you use documentary credits and other trade finance products in your daily job, you should definitely have a copy on your desk.



ICC Uniform Rules for Collections—URC

ICC Pub. No. 522E

Also available in French:

The ICC Uniform Rules for Collections are a practical set of Rules to aid bankers, buyers, and sellers in the collections process. URC 522 underlines the need for the principal and/or the remitting bank to attach a separate document, the collection instruction, to every collection subject to the Rules. The Rules have been prepared to resolve problems that practitioners have experienced in their everyday operations since 1979 and now include the Supplement for Electronic Presentation (eURC) Version 1.0.



International Standby Practices—ISP98

ICC Pub. No. 590E

International Standby Practices is a new set of rules and best practice for users of standby letters of credit. Though standby letters of credit have similarities with commercial letters of credit and other financial instrument, there are significant differences in scope and practice. A new set of Rules was therefore required for this workhorse of commerce and finance and ISP 98 fills this important gap in the market place.

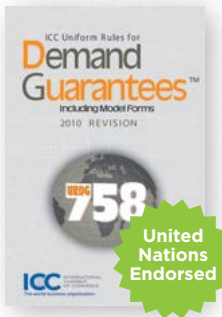


International Standard Demand Guarantee Practice (ISDGP) for URDG 758

ICC Pub. No. 814E

The International Standard Demand Guarantee Practice for URDG 758 (ISDGP) is the indispensable companion to the ICC Uniform Rules for Demand Guarantees 758 (URDG). It represents international best practice in demand guarantees. It supplements, but does not amend, the URDG.

The 215 international standard practices in this publication have been collected through a decade of the application of the URDG. They record best practice in demand guarantees throughout the lifecycle of the guarantee: the drafting and issue of guarantees and counter-guarantees, presentations, examinations and payments, rejections and expiry, transfers and assignments, and more.

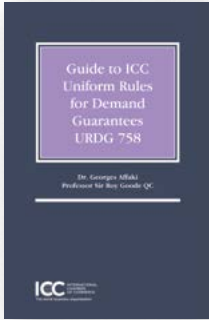


ICC Uniform Rules for Demand Guarantees—URDG 758

ICC Pub. No. 758E

Also available bilingual [French](#) [English](#)

The *ICC Uniform Rules for Demand Guarantees* (URDG) reflect international standard practice in the use of demand guarantees and balance the legitimate interests of all parties. The current edition, URDG 758, was officially endorsed by the UN Commission on International Trade Law (UNCITRAL) in July 2011.



Guide to ICC Uniform Rules for Demand Guarantees

By Dr. Georges Affaki & Sir Roy Goode
ICC Pub. No. 702E

This *Guide* is a vital tool to help you efficiently use ICC's Uniform Rules for Demand Guarantees—indispensable for issuers and users of guarantees and their advisors. The authors have put the essence of their experience in research and teaching the law and practice of demand guarantees over a period of twenty years.

Uniform Rules for Bank Payment Obligations

ICC Pub. No. 750E

Bank Payment Obligations enable banks to mitigate the risks associated with international trade to the benefit of both buyers and sellers. They enable flexible financing propositions across the supply chain, from pre-shipment to post-shipment. The world's first rules on BPOs will help harmonize Supply Chain Finance practices and foster a better understanding of those innovative practices.



The ICC Guide to the Uniform Rules for Bank Payment Obligations

By David J. Hennah
ICC Pub. No. 751E

This manual will guide practitioners in their interpretation of the Uniform Rules for Bank Payment Obligations and provide substance to the practical application of the URBPO in the context of real life business scenarios. Vital reading for any trade finance practitioner.



ICC Uniform Rules for Forfaiting—URF 800 Including model agreements

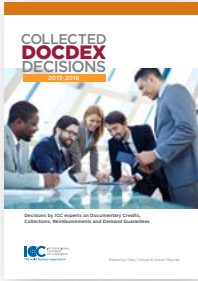
By the ICC Banking Commission and the International Forfaiting Association (IFA)
ICC Pub. No. 800E

Also available bilingual English-French

The value of the forfaiting market is estimated at more than US\$ 300 billion annually. The use of global rules and standards helps avoid misunderstandings, harmonizes best practice around the globe and facilitates dispute settlement. For the first time, ICC's URF now provide a standard set of forfaiting rules that reflect a broad consensus among bankers, users and all members of the forfaiting community worldwide.



United Nations Endorsed

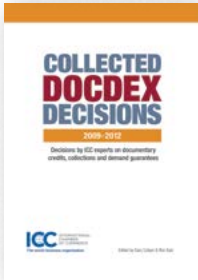


Collected DOCDEX Decisions 2012-2016

Decisions by ICC experts on documentary credits, collections and demand guarantees

ICC Pub. No. 786E (ePub)

Covering cases from 2012-2016, this is the fourth volume in the series of DOCDEX Decisions. It includes 30 Decisions providing valuable insights into the reasoning behind the experts' final judgments on letter of credit disputes.

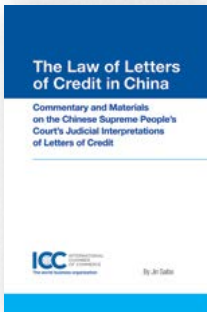


Collected DOCDEX Decisions 2009-2012

Decisions by ICC experts on documentary credits, collections and demand guarantees

ICC Pub. No. 739E (eBook)

Each volume contains decisions about the most controversial provisions of the latest revision of ICC's universally used rules on letters of credit, UCP 600. The collection also contains cases dealing with UCP 500, URDG 458, and URC 522.



The Law of Letters of Credit in China

Commentary and materials on the Chinese Supreme People's Court's judicial interpretations of letters of credit

By Jin Saibo

ICC Pub. No. 736

This book is indispensable for anyone doing export/import transactions with China. Detailed comments, in-depth explanations and critical analyses enable trade finance practitioners to better understand the L/C system and related judicial interpretations in China.

Banking Commission Opinions



ICC Banking Commission Opinions 2018-2019

R901-R917

Edited by Gary Collyer

ICC Pub. No. 807E (ePub)

This volume contains the Opinions R901-R917 that were approved by the ICC Banking Commission in 2018-2019. The Opinions relate to UCP 600 and ISBP 745.



ICC Banking Commission Opinions 2017

R886-R900

Edited by Gary Collyer
ICC Pub. No. 802E (ePub)

This volume contains the Opinions R886 – R900 that were approved by the Commission in 2017. The majority of Opinions relate to transactions subject to UCP 600. The book also includes Opinions referring to the content of ISBP 745 as well as an Opinion on URC 522.



ICC Banking Commission Opinions 2016

R867-R885

ICC Pub. No. 799E (ePub)

This volume contains the Opinions R867-R885 that were approved by the Commission in 2016. The majority of Opinions relate to transactions subject to UCP. The ePub also includes Opinions referring to the content of ISBP 681 and 745 as well as an Opinion on URBPO 750.



ICC Banking Commission Opinions 2012-2016

New opinions on UCP 600, ISBP 681, ISBP 745, URC 522 and URDG 758

ICC Pub. No. 785E

The Opinions series represents the Commission's official interpretations of how ICC's rules are to be used in specific situations. In this volume, practitioners will find answers to frequently asked questions such as:

How to sign and declare the signing capacity under a transport document? Can a credit amount be underdrawn when a documentary requirement includes a final shipment certificate? How to determine an original insurance document and how many originals need to be presented.



ICC Banking Commission Opinions 2009-2011

New opinions on UCP 600, ISBP 681, UCP 500, URC 522 and URDG 758

ICC Pub. No. 732E

The *Opinions* series represents the Commission's official interpretations of how ICC's rules are to be used in specific situations. For decades they have provided unrivalled guidance to practitioners and been referred to by judges worldwide. Essential reading for any trade finance practitioner, this volume includes the very first decisions on the new URDG 758.

DISPUTE RESOLUTION



ICC Dispute Resolution Bulletin

The *ICC e-Bulletin* is published 3 times a year. It includes sections on Doctrine, Case Decisions (Awards, Procedural Orders), Global Developments, ICC Activities, Book Reviews and ICC Dispute Resolution Practice and Procedure. An editorial board of twenty arbitration and dispute resolution specialists from all parts of the world work on the content of the Bulletin.

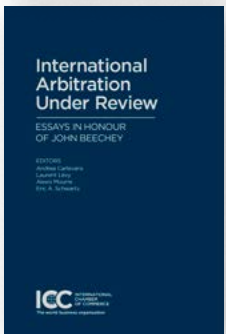
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The Secretariat's Guide to ICC Arbitration A Practical commentary on the 2012 ICC Rules of arbitration from the ICC International Court of Arbitration

ICC Pub. No. 729E

The indispensable companion to the 2012 *ICC Rules of Arbitration*. Written by former top-level executives of the ICC Court, this authoritative guide provides clear, in-depth commentary, statistics and comparisons. It shows you how the rules are used by the ICC Court, its Secretariat, arbitrators and parties and gives practical tips on how to conduct proceedings efficiently.



International Arbitration Under Review Essays in honour of John Beechey

Edited by Andrea Carlevaris, Laurent Lévy, Alexis Mourre and Eric A. Schwartz

ICC Pub. No. 772E (eBook)

This collection of 34 articles provides informed commentary by leading arbitration specialists on some of today's most pressing subjects, including procedural efficiency, arbitrator independence and investor-state dispute settlement (ISDS). The book also contains articles on arbitral appeal procedures, responsibilities of institutions, dissenting opinions, remission of awards, use of arbitration in disputes arising from mass disasters, and party representation by foreign lawyers.



Summaries of UAE Courts' Decisions on Arbitration 2012-2016

Including DIFC Courts decisions—Second Edition

Edited by Hassan Arab, Lara Hammoud and Graham Lovett
ICC Pub. No. 789E

This second edition comprises 43 carefully selected recent judgments (2012-2016) from the Federal Supreme Court, the Abu Dhabi Court of Cassation, Dubai Court of Cassation and the DIFC Courts.



Summaries of UAE Court's Decisions on Arbitration

ICC Pub. No. 746E (eBook)

This collection of arbitration case summaries and judgements provides insight into how arbitration works and how it is treated by the judiciary in the United Arab Emirates (UAE). A helpful tool for lawyers, arbitrators and other professionals involved in UAE related arbitration proceedings.

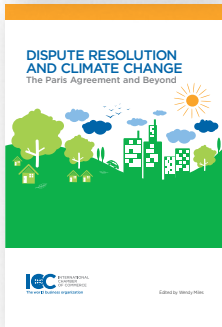


Le contentieux extractif

Edited by Achille Ngwanza and Gilles Lhuillier
ICC Pub. No. 770F

Available only in French

This publication examines the methods used by the extractive companies, the countries where they are located, lawyers and NGOs in order to control the increasing risks of the mining industry.

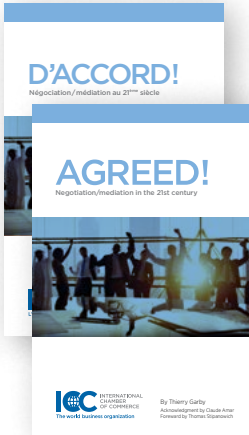


Dispute Resolution and Climate Change

Edited by Wendy Miles
ICC Pub. No. 778E (eBook)

This ePublication brings together articles from 18 international dispute resolution and/or climate change specialists who explore ways in which climate change issues may be factored into existing processes and systems of international dispute resolution, in particular international arbitration.

Mediation Tools



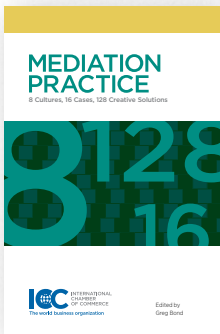
Agreed!

Negotiation/mediation in the 21st century

By Thierry Garby
ICC Pub. No. 777E

Also available in French

In the second half of the 20th century, scientific research unveiled the psychological mechanisms which contribute towards the forming of agreements. Mediation started to break impasses that negotiation could not resolve. This book shows how these findings result in an incredibly powerful method to negotiate contracts and treaties and resolve conflicts of all sorts. Written in an easy-to-read manner and citing many well-known references, this book will appeal to all professionals of negotiation and mediation, lawyers, corporate counsels, unions and association representatives, etc.



Mediation Practice

8 cultures, 16 cases, 128 creative Solutions

Edited by Greg Bond
ICC Pub. No. 783E

Mediation Practice is a dialogue between experienced mediation professionals of different nationalities and backgrounds, sharing their ideas on cases from across the globe. The eight mediators provide 16 cases and 128 responses and conclusions to these cases with hundreds of ideas on what mediators might do in specific situations. Full of stories and insights, Mediation Practice is an enriching and entertaining read for all mediation practitioners, students, trainees, and trainers, and for anyone wishing to learn about the real world of mediation.



International Commercial Mediation Training Role-Plays

Co-editors: Greg Bond and Colin Wall
ICC Pub. No. 765E (eBook)

A compilation of 21 of the best role-plays written for the ICC International Mediation Competition. The role-plays address a range of issues including contractual and quality disputes, cases in intellectual property rights, disputes in the construction industry and cases involving personal conflict in close international partnerships. Each case includes general information for both parties and confidential information for each party. Expert commentary is provided on each role-play from business, legal and training perspectives.

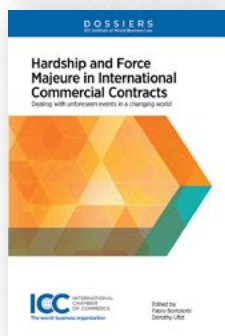
Dossiers of the ICC Institute of World Business Law



Explaining Why You Lost | Reasoning in Arbitration Dossier XVIII of the ICC Institute of World Business Law

Edited by Antonio Crivellaro and Mélida N. Hodgson
ICC Pub. No. 810E

Generally it is the losing party who is more interested than the winning party in understanding the reasons for the outcome of the proceeding. This Institute Dossier addresses reasoning in International Commercial and Investment Arbitration Awards. Readers will get useful insights into the legal reasoning process by accessing data from a recent large-scale empirical study of legal reasoning in commercial disputes.



Hardship and Force Majeure in International Commercial Contracts | Dealing with unforeseen events in a changing world

Dossier XVII of the ICC Institute of World Business Law
Edited by Fabio Bortolotti and Dorothy Ufot
ICC Pub. No. 796E

Parties need to be able to analyse the nature and characteristics of force majeure and hardship and look for contractual clauses which can regulate these issues in conformity with their needs. Written by international practitioners, this dossier explores the evolution of the rules on hardship, the ICC Clause on Hardship and the perspectives of contract adaptation by arbitrators. The section on Force Majeure includes an overview of recent arbitral case law, analysis of the ICC 2003 Force Majeure Clause and an update on its revision.



Expedited Procedures in International Arbitration Dossier XVI of the ICC Institute of World Business Law

Edited by Laurent Lévy and Michael Polkinghorne
ICC Pub. No. 793E

The amended ICC Rules of Arbitration entered into force on 1 March 2017. They include an ICC expedited procedure automatically applicable to cases with an amount in dispute below USD 2 million unless expressly excluded by the parties. This Dossier explores some of the ways and means to conduct proceedings in a reasonable time without jeopardising due process.

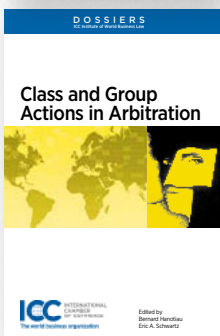


Dispute Prevention and Settlement through Expert Determination and Dispute Boards

Dossier XV of the ICC Institute of World Business Law

Edited by Filip De Ly, Paul-A. Gélinas
ICC Pub. No. 792E

Thirteen international experts share their knowledge and their experience on the impact of applicable law, contract law issues, procedural issues and the relationship between Expert Determination or Dispute Boards on the one hand and litigation and arbitration on the other.



Class and Group Actions in Arbitration

Dossier XIV of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Eric Schwartz
ICC Pub. No. 771E

Is there a place for such proceedings within the framework of the arbitration process? Class action procedures, as developed in the United States court system and more recently in Canada, are almost nonexistent in Europe. The book highlights the lessons learned from cases in the US and in Europe.



Addressing Issues of Corruption in Commercial and Investment Arbitration

Dossier XIII of the ICC Institute of World Business Law

Edited by Domitille Baizeau and Richard H. Kreindler
ICC Pub. No. 768E

The topics covered include the impact of corruption on “gateway issues” of arbitrability, jurisdiction, admissibility and procedure; the arbitrator’s rights and duties to investigate and report corruption. It also addresses the most recent thinking and case law on the burden and standard of proof for allegations of corruption as well as the consequences and effects of allegations or positive findings of corruption on the dispute on the merits and the enforceability of the award respectively.



Jurisdictional Choices in Times of Trouble

Dossier XII of the ICC Institute of World Business Law

Edited by Georges Affaki and Horacio Grigera Naon
ICC Pub. No. 755E

Written by arbitrators, academics and practitioners, this *Dossier* addresses the multiple challenges facing the jurisdiction such as Unilateral Dispute Resolution Clauses, Asymmetrical Arbitration Clauses, Hague Convention on choice of court agreements and other arbitration and court proceedings.

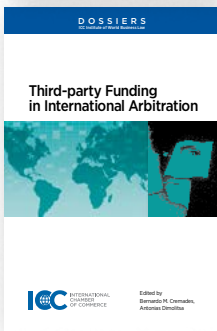


The Application of Substantive Law by International Arbitrators

Dossier XI of the ICC Institute of World Business Law

Edited by Fabio Bortolotti and Pierre Mayer
ICC Pub. No. 753E

This book examines issues that can arise when international arbitrators apply the rules of a national legal system. It provides a thorough picture of the practical issues raised when there is contradiction between the applicable law and the needs of international business.



Third-party Funding in International Arbitration

Dossier X of the ICC Institute of World Business Law

Edited by Bernardo M. Cremades and Antonias Dimolitsa
ICC Pub. No. 752E

This publication gives an overview of the various funding techniques specific to international arbitration. It also analyzes some of the legal issues raised by such funding and the reactions it may arouse amongst practitioners. To give you a complete picture of challenges and opportunities of third-party funding, this vital reference includes points of view of financiers, funders, arbitrators and counsel.

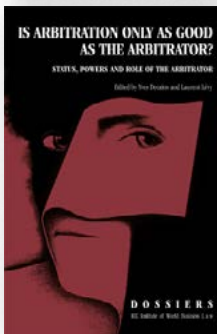


Players' Interaction in International Arbitration

Dossier IX of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Alexis Mourre
ICC Pub. No. 737E

Arbitral procedures are becoming longer, costlier and more complex. How can the different 'players' involved in a case ensure that the proceedings remain efficient, harmonious and at the same time respectful of the parties' rights? Some of today's leading experts discuss this and other questions, taking into account the points of view of all 'players' concerned: arbitrators, counsel, corporate lawyers and arbitral institutions.



Is Arbitration Only as Good as the Arbitrator?

Dossier VIII of the ICC Institute of World Business Law

Edited by Yves Derains and Laurent Lévy
ICC Pub. No. 714E

Invaluable companion for practitioners and scholars alike, this publication looks at the relationship between the qualities of the arbitrators and the arbitrators' "work-products", namely the award and the arbitral process itself. Leading experts discuss issues such as clashes between arbitrator and litigants, arbitral discrimination under English and EU law or the arbitrator's relation with third parties.

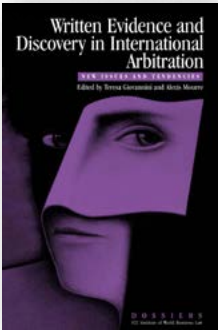


Multiparty Arbitration

Dossier VII of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Eric A. Schwartz
ICC Pub. No. 701E

Arbitral procedures are becoming more complex as commercial transactions begin to take place in an ever-increasing interdependent world. How can the several parties involved in multiparty contracts and proceedings be harmonized and handled in the interests of the best administration of justice?

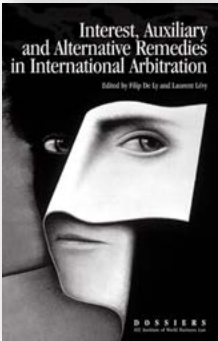


Written Evidence and Discovery in International Arbitration

Dossier VI of the ICC Institute of World Business Law

Edited by Teresa Giovannini and Alexis Mourre
ICC Pub. No. 698E

This *Dossier* seeks to encourage reflection on future practice in relation to documentary evidence in international arbitration, looking for transnational solutions capable of striking a proper balance between efficiency and fairness. It tackles relevant issues including fraud, forgery, confidentiality and privilege.

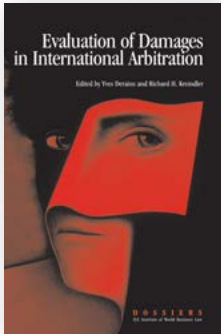


Interest, Auxiliary and Alternative Remedies in International Arbitration

Dossier V of the ICC Institute of World Business Law

Edited by Filip De Ly and Laurent Lévy
ICC Pub. No. 684E

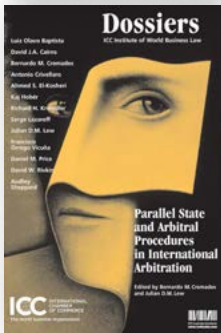
The aim of this publication is to provide the reader with solutions on how to control the impact of time between the occurrence of the damage and its full compensation. Renowned arbitration professionals Antonias Dimolitsa, John Beechey, Andrea Giardina, John Yukio Gotanda, Gabrielle Kaufmann-Kohler, Alexis Mourre and V.V. Veeder, amongst others, give their own perspective on a wide range of topics related to remedies (contractual remedies, judicial penalties, specific performance) and interest (issue of applicable law, comparative approaches, interest in arbitration practice).



Evaluation of Damages in International Arbitration Dossier IV of the ICC Institute of World Business Law

Edited by Yves Derains and Richard H. Kreindler
ICC Pub. No. 668E

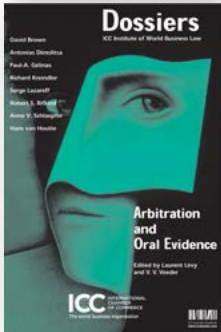
This publication provides the reader with a comprehensive overview of the difficulties encountered by arbitrators, governments and international organizations in calculating the amounts of recoverable damages in cases of international arbitration.



Parallel State and Arbitral Procedures in International Arbitration

Dossier III of the ICC Institute of World Business Law
Edited by Bernardo M. Cremades and Julian D.M. Lew
ICC Pub. No. 692E

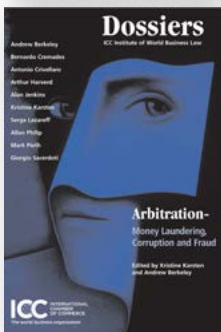
This *Dossier* gives the reader a thorough picture of the practical issues raised by the conflicts arising when there is more than one arbitration and when commercial arbitrations run in parallel with state legal procedures.



Arbitration and Oral Evidence

Dossier II of the ICC Institute of World Business Law
Edited by Laurent Lévy and V.V. Veeder
ICC Pub. No. 689E

This publication includes contributions by well-known and respected practitioners on the key issue of "Arbitration and Oral Evidence". The aim is to give the reader a thorough picture of the practical issues raised by the oral presentation of evidence and to present a balanced series of solutions to the problems involved.

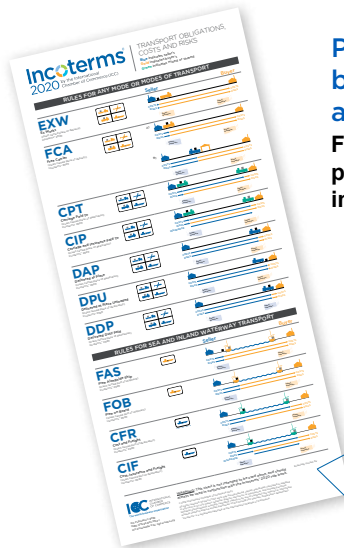


Money Laundering, Corruption and Fraud Dossier I of the ICC Institute of World Business Law

Edited by Kristine Karsten and Andrew Berkeley
ICC Pub. No. 651E

This *Dossier* addresses the questions and problems raised for legal practitioners by money laundering, fraud and bribery. It describes the action taken by professionals to detect and combat such activities, discusses the key issue of evidence, and considers whether arbitrators have a duty to report cases of corruption.

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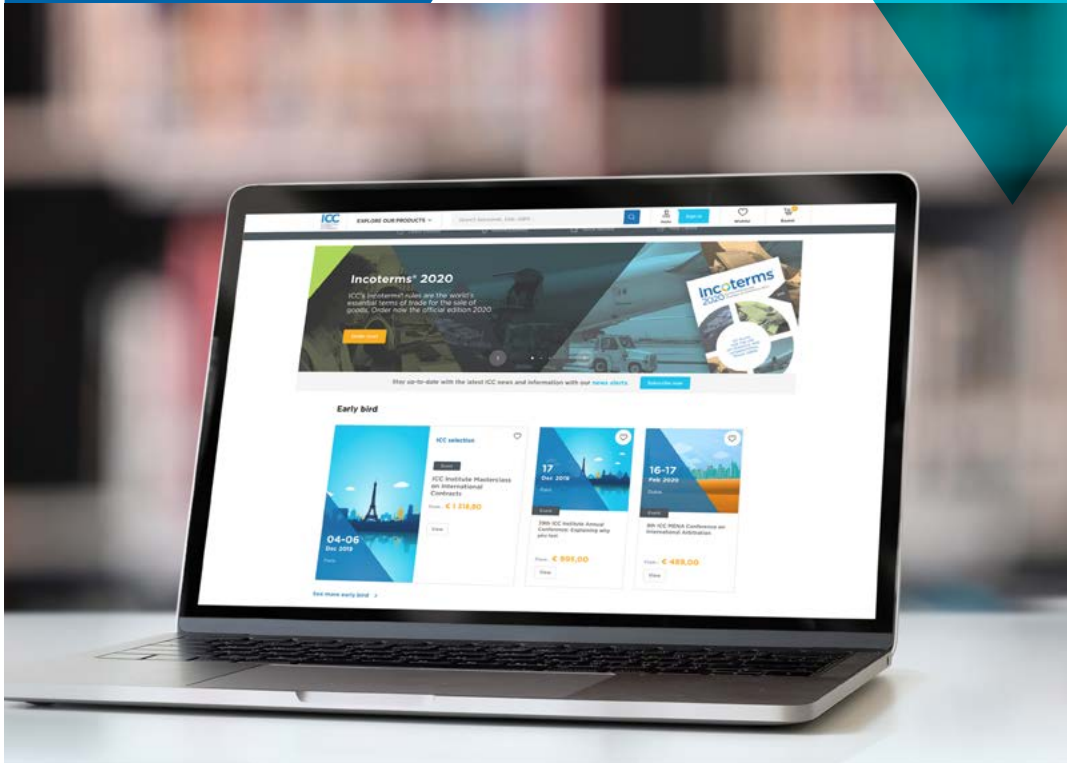
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