















### **Introduction & Documentation to Trade**





#### Introduction to Trade Process

 Trade: is the commercial exchange (buying and selling on domestic or international markets) of goods and services.

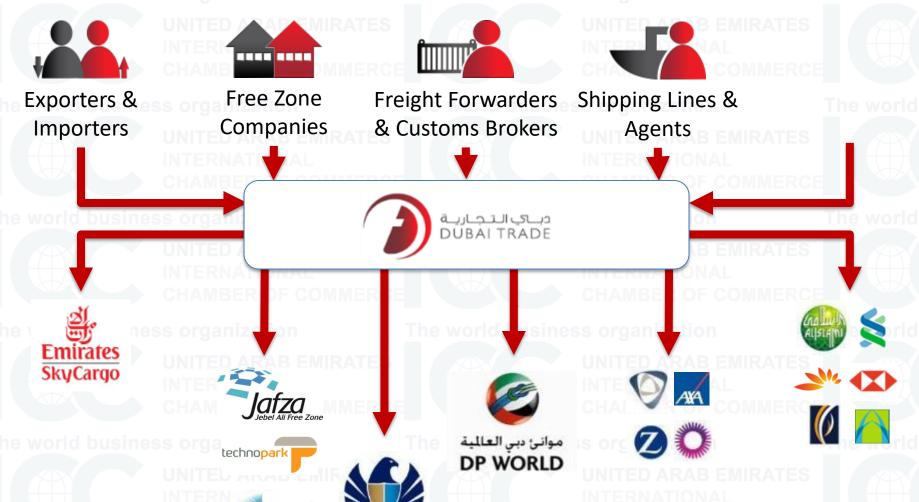


 The original form of trade was barter, the direct exchange of goods and services.

 A mechanism that allows trade is called a MARKET



### Trade Facilitation via Dubai Trade



DAZ

# **Export Process**

LOAD CONTAINER ONTO VESSEL REQUEST EMPTY CONTAINER RELEASE & EXPORT ACCEPTANCE FROM DP WORLD DELIVER EXPORT FULL CONTAINER TO EXPORT YARD **SEA EXPORT PROCESS** FULL CONTAINER LOAD (FCL) GENERATE E-TOKEN (EXPORT IN) PACK GOODS AND ARRANGE HAULIER PAY DP WORLD CHARGES NOMINATE HAULIER B GENERATE E-TOKEN (EMPTY OUT) APPROVE & ISSUE EXPORT DECLARATION COLLECT EMPTY CONTAINER FROM DP WORLD & DELIVER TO EXPORTER SUBMIT EXPORT DECLARATION & PAY CUSTOMS CHARGES STUFF GOODS INTO CONTAINER

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PARTICIPANTS

EXPORTER

SEMICES ON DUBATTRADE

SEMICES NOT ON DUBATTRADE

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PHYSICAL MOVEMENT / ACTIMITY

HAULIER

DOCUMENTS

DUBAI CUSTOMS

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DP WORLD DUBAI CUSTOMS

### Overview of Export/Import Process



**Request Empty Container** 



Stuff container with cargo



**Deliver Full container** 



**Return Empty Container** 



Unstuff container with cargo



Receive Full container



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**Export Steps** 



**Import Steps** 

Terminal/Vessel Operation

Transport Documents										
SEA	BILL OF LADING									
AIR	AIR WAYBILL									
LAND	TRUCK WAYBILL									

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#### **Definition**

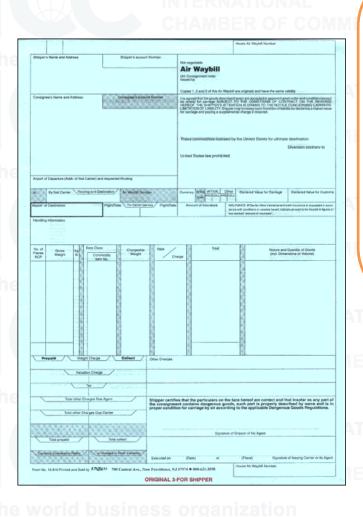
Bill of Lading is a document issued by Shipping Agent to the Shipper which is further forwarded by Shipper to Consignee furnishing written evidence regarding receipt of the goods (cargo), the conditions on which transportation is made (contract of carriage), and the engagement to deliver goods at the prescribed port of destination to the lawful holder of the bill of lading

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**UNITED ARAB EMIRATES** 



#### **Definition**

A type of Bill of Lading that serves as a receipt of goods by an airline (carrier) and as a contract of carriage between the shipper and the carrier.

#### **IMPORTANT!**

AWB is a nonnegotiable instrument

#### **IMPORTANT!**

AWB has a standard format which is used worldwide for domestic and international traffic.

#### Truck Waybill (Inland Bill)

The documentation containing information relat ed to the transportation of good overseas. It identifies the information of the carrier and shipper and acts as a carriage contract agreement.

Delivery Note

A document accompanying a shipment of goods that lists the description, and quantity of the goods delivered. A copy of the delivery note, signed by the buyer or consignee, is returned to the seller or consignor as a proof of delivery.

#### Consignment Note

Document prepared by a consignor and countersigned by the carrier as a proof of receipt of consignment for delivery at the destination. Used as an alternative to bill of lading (specially in inland transport), it is generally neither a contract of carriage nor a negotiable instrument.

1. Goods consigned from (Exporter's business name, address, GENERALISED SYSTEM OF PREFERENCES CERTIFICATE OF ORIGIN (Combined declaration and certificate) FORM A 2. Goods consigned to ) consignor's name, address, country ) Issued in United Arab Emirates See Notes recorded 3. Means of transport and route (as far as known) 4. For official use 6. Marks and 7. Number and kind of packages; description of 9. Geoss weight or other mumber of criterian and date of packages (see Notes quantity overlenf) 11. Certification 12. Declaration by the exporter It is bereby certified, on the basis of control carried The undersigned hereby declares that the above details out that the declaration by the exporter is correct. and statements are correct; that all the goods were Produced in United Arab Emirates and that they comply with the origin requirements of specified for those goods in the Generalised System of Preferences for goods exported to Chapterline country) Place and date, signature and stamp of certifying authority Place and date, signature of authorised signatury





- Certificate of Origin is a document used in international trade. It states from what country the shipped goods originate. "Originate Country" is the country where the goods are actually made.
- The CO is primarily important for classifying the goods in the customs regulations of the importing country, thus defining how much duty shall be paid. But it may also be important for import quota purposes and for statistical purposes, and especially for food shipments, it may also be important for health regulations







