



UNITED ARAB EMIRATES
INTERNATIONAL
CHAMBER OF COMMERCE

The world business organization

ICC UAE WORKSHOP ON EXPORT / IMPORT

18th September 2018

Dubai Chamber of Commerce & Industry



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Introduction & Documentation to Trade

Introduction to Trade Process

- Trade: is the commercial exchange (buying and selling on domestic or international markets) of goods and services.
- The original form of trade was barter, the direct exchange of goods and services.
- A mechanism that allows trade is called a **MARKET**



Trade Facilitation via Dubai Trade



Exporters & Importers



Free Zone Companies



Freight Forwarders & Customs Brokers



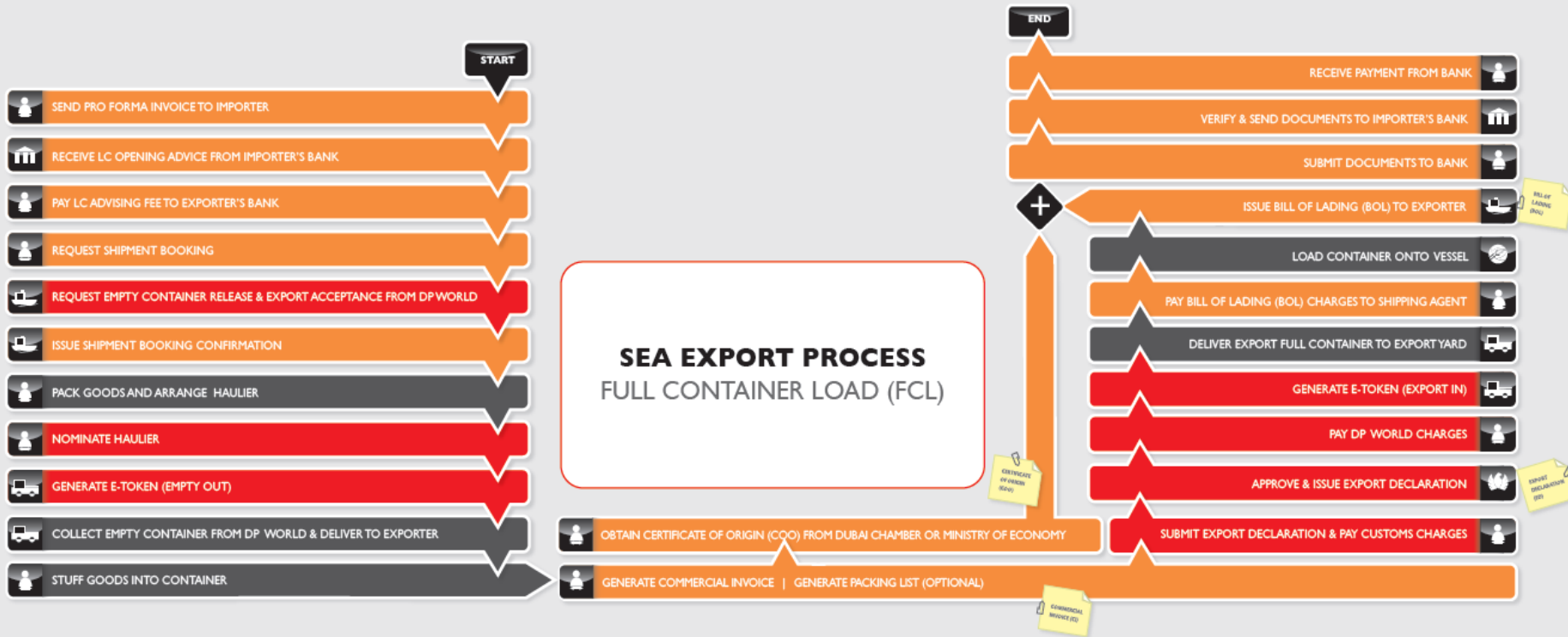
Shipping Lines & Agents



موانئ دبي العالمية
DP WORLD



Export Process



yournewhabit



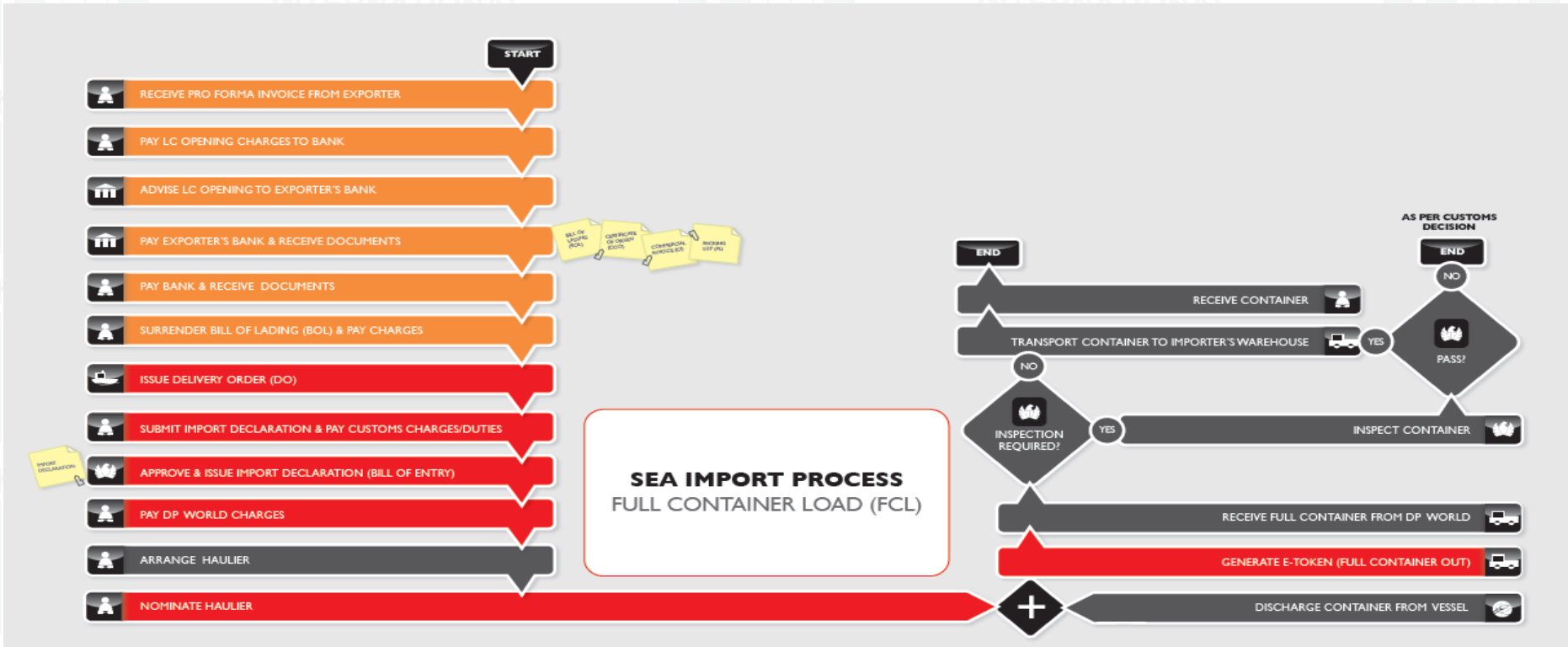
PARTICIPANTS

- EXPORTER
- BANK
- SHIPPING AGENT
- HAULIER
- DP WORLD
- DUBAI CUSTOMS

PROCESSES

- SERVICES ON DUBA/TRADE
- SERVICES NOT ON DUBA/TRADE
- PHYSICAL MOVEMENT / ACTIVITY
- DOCUMENTS

Import Process



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PARTICIPANTS

- IMPORTER
- BANK
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PROCESSES

- SERVICES ON DUBAITRADE
- SERVICES NOT ON DUBAITRADE
- PHYSICAL MOVEMENT / ACTIVITY
- DOCUMENTS

Overview of Export/Import Process



Request Empty Container



Return Empty Container



Stuff container with cargo



Unstuff container with cargo



Deliver Full container



Receive Full container



Customs Export Clearance



Customs Import Clearance

Export Steps



Terminal/Vessel Operation

Import Steps

Documents Involved in Trade

Transport Documents

SEA	BILL OF LADING
AIR	AIR WAYBILL
LAND	TRUCK WAYBILL

Documents Involved in Trade

The image shows a standard Air Waybill (AWB) form. Key sections include:

- Shipper's Name and Address:** Located at the top left.
- Consignee's Name and Address:** Located below the shipper's information.
- Flight Details:** Includes 'Airport of Departure', 'By first Carrier', 'Routing and Destination', and 'Airport of Destination'.
- Table of Charges:** A table with columns for 'No. of Pieces', 'Gross Weight', 'Rate Class', 'Commodity', 'Chargeable Weight', 'Rate', 'Charge', and 'Total'. It includes sub-sections for 'Prepaid', 'Collect', and 'Other Charges'.
- Signature and Date:** Fields for the 'Signature of Shipper or its Agent' and 'Date'.

At the bottom of the form, it reads: 'Form No. 18-810 Printed and Sold by IATA, 799 Central Ave., New Providence, NJ 07974 • 800-431-3098' and 'ORIGINAL 3-FOR SHIPPER'.

Definition

A type of Bill of Lading that serves as a receipt of goods by an airline (carrier) and as a contract of carriage between the shipper and the carrier.

IMPORTANT!

AWB is a non-negotiable instrument

IMPORTANT!

AWB has a standard format which is used worldwide for domestic and international traffic.

Documents Involved in Trade

Truck Waybill (Inland Bill)

The documentation containing information related to the transportation of goods overseas. It identifies the information of the carrier and shipper and acts as a carriage contract agreement.

Delivery Note

A document accompanying a shipment of goods that lists the description, and quantity of the goods delivered. A copy of the delivery note, signed by the buyer or consignee, is returned to the seller or consignor as a proof of delivery.

Consignment Note

Document prepared by a consignor and countersigned by the carrier as a proof of receipt of consignment for delivery at the destination. Used as an alternative to bill of lading (specially in inland transport), it is generally neither a contract of carriage nor a negotiable instrument.

Documents Involved in Trade

Certificate of Origin

Customs Form P-8210

1. Goods consigned from (Exporter's business name, address, country)		Reference No.			
2. Goods consigned to (consignee's name, address, country)		GENERALISED SYSTEM OF PREFERENCES CERTIFICATE OF ORIGIN (Combined declaration and certificate) FORM A Issued in United Arab Emirates See Notes overleaf			
3. Means of transport and route (as far as known)					
5. Item number	6. Marks and number of packages	7. Number and kind of packages; description of goods	8. Origin criterion (see Notes overleaf)	9. Gross weight or other quantity	10. Number and date of invoices
11. Certification It is hereby certified, on the basis of control carried out that the declaration by the exporter is correct.			12. Declaration by the exporter The undersigned hereby declares that the above details and statements are correct; that all the goods were Produced in United Arab Emirates and that they comply with the origin requirements of specified for those goods in the Generalised System of Preferences for goods exported to _____ (Reporting country)		
Place and date, signature and stamp of certifying authority			Place and date, signature of authorized signatory		

- **Certificate of Origin** is a document used in international trade. It states from what country the shipped goods originate. "Originate Country" is the country where the goods are actually made.
- The CO is primarily important for classifying the goods in the customs regulations of the importing country, thus defining how much duty shall be paid. But it may also be important for import quota purposes and for statistical purposes, and especially for food shipments, it may also be important for health regulations



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Thank you