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### **World Logistics Passport**

Introduction to ICC Trade & Finance Conference



### **April 2021**























































## <u>WLP vision</u>: The World Logistics Passport is a trade catalyzer aimed at unlocking South-South trade potential

#### The World Logistics Passport vision and mandate



The World Logistics Passport is a policy initiative connecting a network of South-South hubs with best in-class capabilities to reduce costs and increase time-efficiency for traders and freight forwarders



World Logistics Passport, an initiative launched under the directives of @HHShkMohd a year ago at @WEF in Davos, grows into global network of trade megahubs from 11 nations.

sheikhmohammed.ae/en-us/News/Det...

#### (Archive Photo)





Help local businesses by reducing costs and barriers to international trade



Promote the development of multimodal trade hubs throughout the global South



Facilitate the exchange of best practices between public and private partnerships across the freight-logistics ecosystem



Nurture bilateral economic relationships between developing nations and increasing resilience

## <u>A global program</u>: WLP Hubs and Partners benefit from the coordination and oversight of national governments

#### A global network for multimodal freight hubs

Signing events held with Uruguay, Indonesia, Colombia, Kazakhstan and Senegal

With partner registrations in Indonesia, India, South Africa, Uruguay, Thailand, Mexico and Brazil

Secured engagement and buy in from highest levels of government



















Joko Widodo President of Indonesia



Rodolfo Nin Novoa Chancellor of Uruguay



José Manuel Restrepo Abondano Minister of Commerce of Colombia



Amadou Hott Minister of Economy of Senegal

#### **WLP Global Program to date:**





Hubs

12

Registered



**Partners** 

34

Registered



**Benefits** 

112

Confirmed



**Members** 

3-5 ths

Anticipated

# Three pillars of WLP benefits: The WLP provides 3 core streams of benefits along the Member's logistics journey

#### Benefits for Members from the WLP program





WLP will provide Members with more
efficient routes between its factories
and fastest growing global markets (the
South-South link), especially important
in accelerating delivery of
high value-low weight goods



WLP Members will be able to realize significant **cost savings** potential, which will provide the opportunity to scale a **cost-efficient distribution** and **sales network** in remote markets



Members will be able to efficiently enter new markets, while gaining access to the improved last mile delivery facilities operating at the 'Dubai' level of quality

### <u>Loyalty Program</u>: WLP rewards Members who increase their trade with Benefits based on Tiers

#### WLP: Operating model and pilot results in Dubai



lers



+5% trade growth (y-o-y)



+10% trade growth over market (y-o-y)



+20% trade growth over market (y-o-y)

operated by



MULTIMODAL LOGISTICS REINVENTED

up to +36 hours saved

up to +48 hours saved

up to +72 hours saved

Non-duty fee rebates



Facilitated movement between ports



Fast-tracked cargo movement



Reduced administrative costs



Advanced cargo information



And many more...

Pilot Results Jul-Dec 2019 نبر

Benefits

**UP TO 52% IN COST SAVINGS** 

Per shipment on average



**UP TO 48H SAVED** 

Efficiency gains observed



+40% TRADE

Trade increase based on initial results

### WLP Membership support: WLP Members can access a full range of support to launch their membership seamlessly

#### **Overview – WLP Member support**



Digital platform developed to allow Members to manage program and access Benefits

Key account management support for all Members provided in their native language

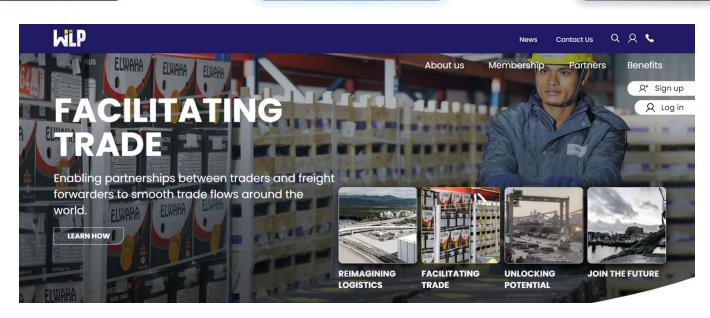


On-demand training provided to allow Members to utilize WLP to the greatest possible extent

**Digital platform** 

**KAM support** 

**Training** 







موانئ دبي العالمية DP WORLD



Emirates

SkyCargo









غـرفــة دبـبي CHAMBER دبـبي



DUBAI SOUTH















