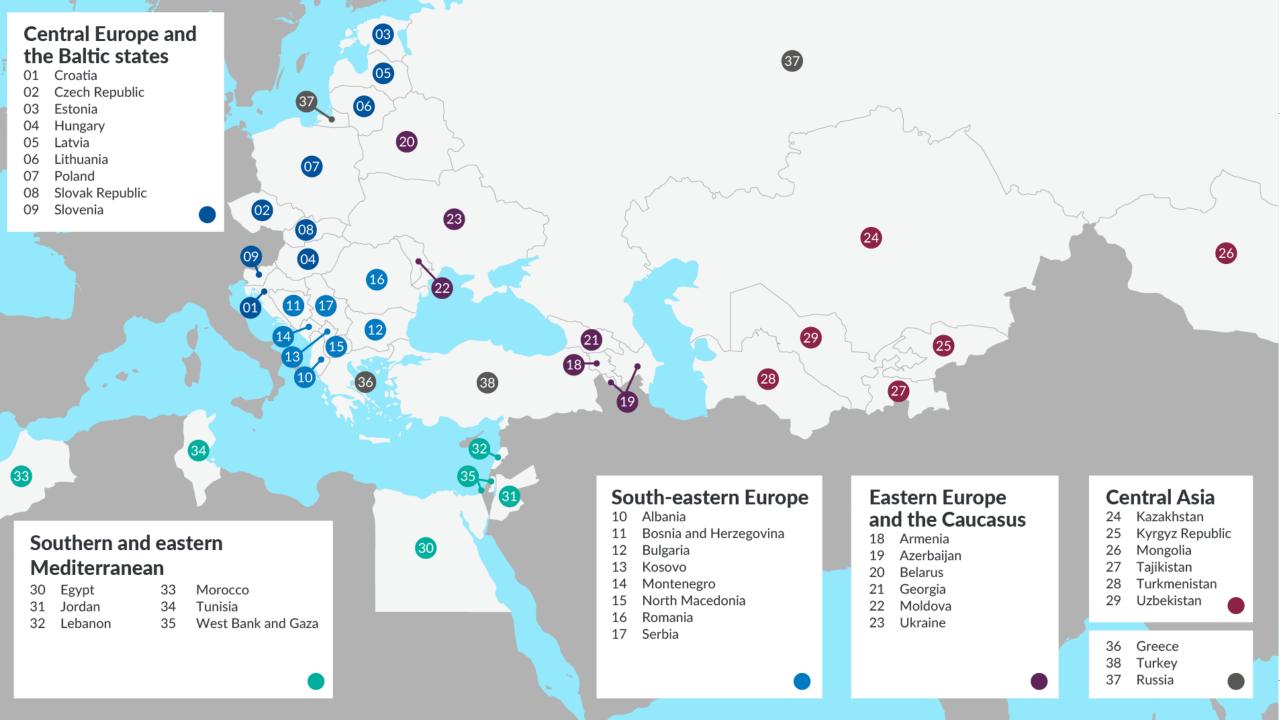


The UAE joins the EBRD as 72^{nd} Shareholder

Dr. Rudolf Putz
Deputy Director Financial Institutions
Head Trade Facilitation Programme (TFP)





Shareholding



Established

1991

The EBRD is owned by

72 countries

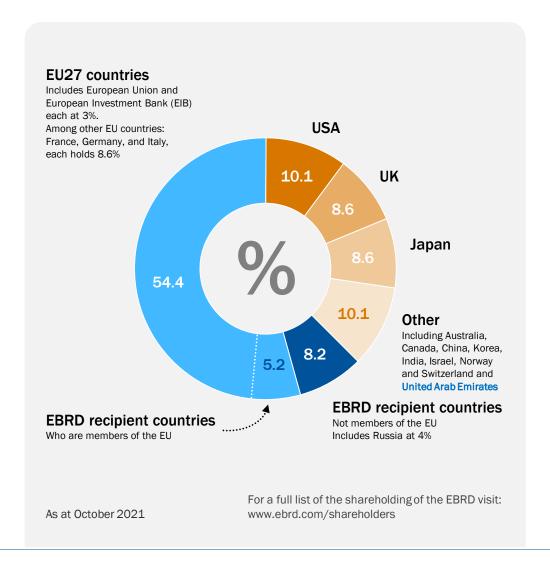
from five continents, as well as the European Union and the European Investment Bank. These shareholders have each made a capital contribution, which forms our core funding.

Capital base

€30 billion

Triple-A rating

from all three main rating agencies (S&P, Moody's and Fitch)



The UAE becomes the Bank's 72nd shareholder



29/09/2021

A warm welcome to the United Arab Emirates who have now become a full member of the EBRD and its 72nd shareholder.

The government of the UAE applied for EBRD membership in September 2020, expressing its wish to contribute to the Bank's operations. This first step was approved by the Board of Governors' in January 2021. This was the beginning of the membership process which has now been completed.

The UAE is an important business and knowledge hub and its membership will benefit many of the economies where the EBRD invests and will open up further opportunities across the Bank's regions.

The Bank has a growing footprint in the southern and eastern Mediterranean region since we started investing there in 2011 and today is active with investments and policy engagement in Egypt, Jordan, Lebanon, Morocco, Tunisia as well as West Bank and Gaza.

22 March, 2022

Results



Net cumulative Bank investment

Number of projects

$$6.100 + (since 1991)$$

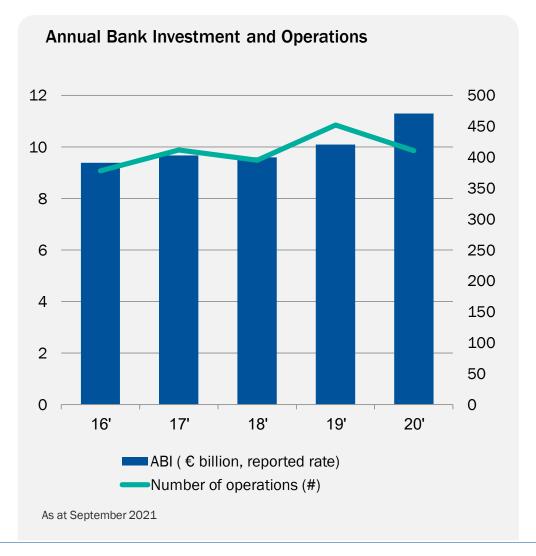
215 (in 2021)

Annual Bank Investment (ABI) is the volume of commitments made by the Bank during the year. This includes: (i) new commitments (less any amount cancelled or syndicated within the year); (ii) restructured commitments; and (iii) amounts issued under the Trade Facilitation Programme (TFP) during the year and outstanding at year-end.

Cumulative disbursements

Private share of net cumulative Bank investment

79%



Sustainable finance





Preserving and improving the environment are central features of a modern, well-functioning market economy and therefore key goals of the transition process that the EBRD was set up to promote.

Building on a decade of successful green investments, the EBRD seeks to increase the volume of green financing to 50 per cent by 2025.





TRADE FACILITATION PROGRAMME

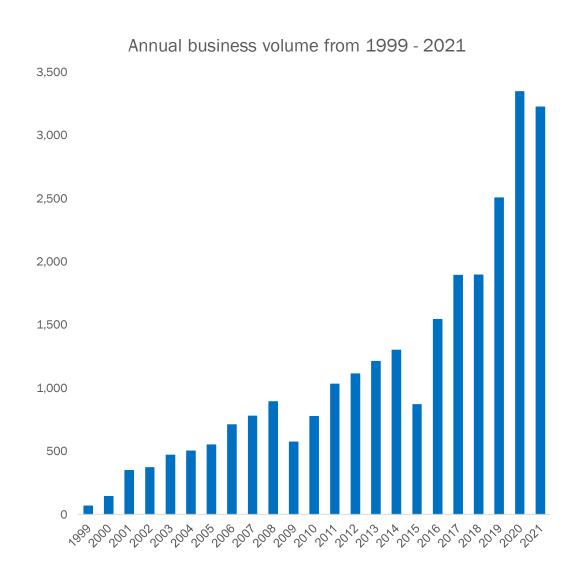


EBRD Trade Facilitation Programme (TFP)



TFP Statistics





Established

1999

Issuing banks

120 +

Number of operating countries

30

Number of transactions

29,000+

Total transaction value since 1999

€27.0 billion

Confirming banks



How does it work?



EBRD supports trade by providing:

Guarantees cover risks arising from trade finance transactions Short term advances / to banks in the economies where the EBRD invests for trade finance purposes financing Factoring to banks/factoring companies for factoring activities



NEW PRIORITIES

2021- 2025 Priorities









August, 2021

Green TFP



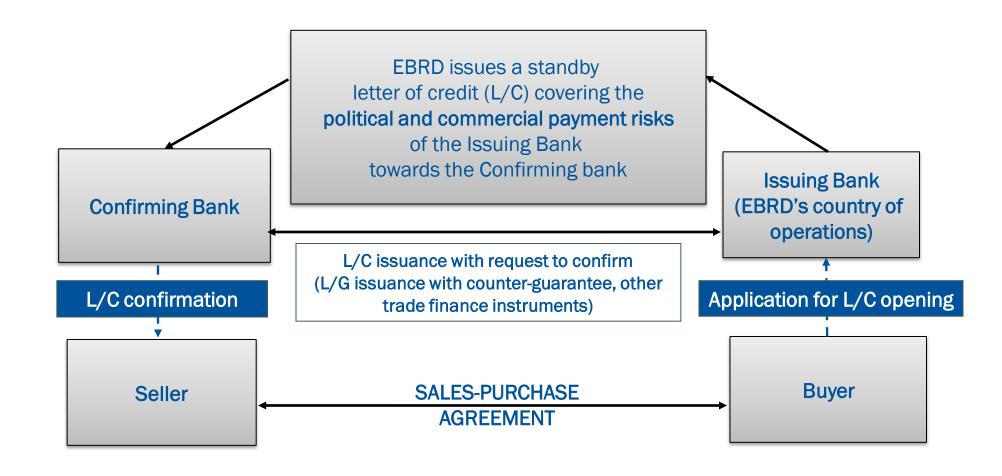
- The Green TFP focuses on financing trade in climate change adaptation and mitigation technologies and materials, thus, strengthening the supply chains of green technologies and materials and subsequently helping to build up associated services.
- In 2016-21, the TFP has supported green trade finance volume in excess of €1.3 billion through 1,318 Green TFP transactions in 27 economies where the EBRD invests.
- Notable transactions have included:
 - import of energy saving residential lifts from Greece to Kosovo
 - import of wind power generation technologies from Denmark to Ukraine
 - o import of water efficiency processing technologies from Germany to Armenia, and
 - o export of sustainably sourced wood products from Romania to Egypt, Morocco and Tunisia.



August, 2021

TFP Guarantee Facility





August, 2021 13

Green TFP Wind Case Study





- Ukraine possesses huge potential for wind energy, which it does not yet utilise adequately; in 2020, installed wind capacity was 1.17 GW, even though the country has the potential for 688 GW worth of wind farms on its territory.
- The EBRD and Unicredit support the expansion of wind energy in Ukraine
- Unicredit guaranteed the transaction of the issuing bank PJSC OTP BANK Ukraine, who has in turn supplied a loan to the Ukrainian company Eco Optima which used it to import wind turbines from the German company Vestas.



August, 2021 14

Green TFP Hydro Case Study





- Hydropower has historically been one of Armenia's main resources for electricity production
- Small hydro energy is the most developed among renewable energy resources in Armenia
- The EBRD and Unicredit support trade in state-of-the-art hydropower
- Unicredit as as confirming bank supported the issuing bank Converse Bank Armenia to give a Ioan to Getik Hek LLC. This has allowed the company to import hydropower equipment from Austria exported by the Global Energy



GMBH 15 August, 2021

Fossil Fuels Exit



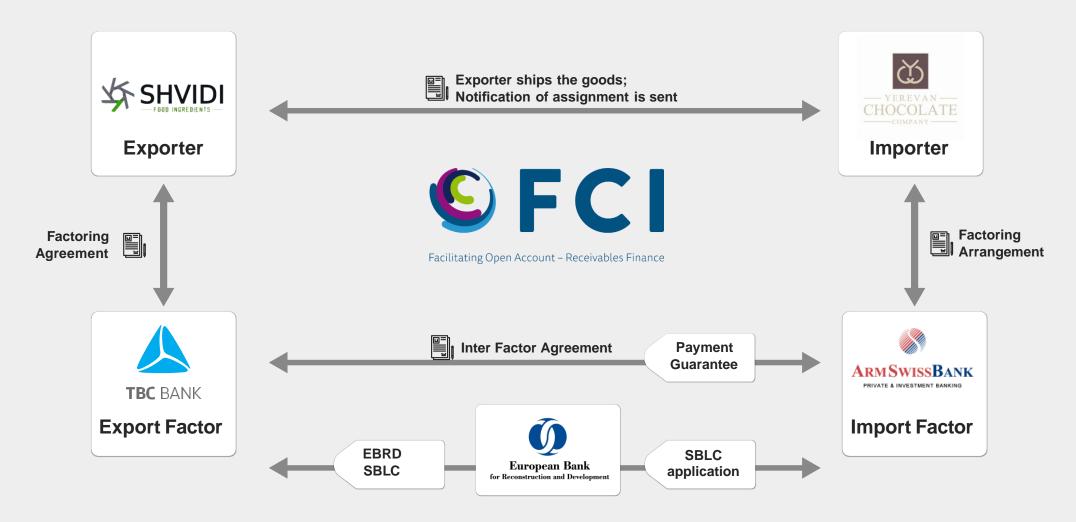
As part of the Bank's Paris alignment approach, and following Board guidance at the time of the TFP framework limit increase in 2020, the TFP has implemented a move away from fossil fuel products.

It has been announced to all TFP partner banks that TFP would significantly curtail the financing of fossil fuel transactions beyond June 2021 with a few exceptions: import of diesel and gasoline in Lebanon and natural gas and naphtha in Ukraine. The position in relation to Lebanon and Ukraine is to be revisited in 2022.



30 June, 2021

FCI two-factor system via edifactoring.com where EBRD stepped in



TFP – Supporting Trade with UAE



Since inception, the TFP has supported **311** foreign trade transactions for a total €421 **million** between EBRD countries of operation and the UAE.

Eighteen UAE banks and branches of banks in UAE have joined the programme as Confirming Banks (all figures as at December 2021).

Abu Dhabi Commercial Bank PJSC

Arab Bank plc

Barclays Bank Plc

Credit Agricole Corporate and Investment Bank, Dubai Branch

Credit Europe Bank Dubai Limited

Commercial Bank of Dubai PSC

Deutsche Bank AG

Emirates NBD Bank

Emiratesbank International, PJSC

First Abu Dhabi Bank PJSC

HSBC Bank Middle East Limited, UAE Branch

Industrial and Commercial Bank of China (Middle East) Ltd

KEB Hana Bank, Abu Dhabi Branch

Mashreqbank psc

National Bank of Kuwait S.A.K.P., Dubai Branch

Sumitomo Mitsui Banking Corporation, Dubai Branch

Standard Chartered Bank, Dubai

MUFG Bank, Ltd. Dubai Branch

30 June, 2021





EBRD TFP – Co-Financing Partners

- AKA Bank, Germany
- Arab Trade Finance Program
- Confirming Banks
- Donor Risk Sharing Funds
- Export Credit Agencies
- OPEC Fund for International Development
- Top-tier global insurers & Lloyd's of London Syndicates

EBRD- Projects to facilitate international trade



I. E-Learning Courses



II. Face to face workshops



II. Networking events to enable industry collaboration



IV. Policy dialogue



22 March, 2022



TFP E-learning Programme



The Programme ensures that trade finance professionals in the EBRD regions have the requisite skills to issue, process and honour trade products in line with the provisions of the ICC Trade Rules.

List of Courses

- Master Course (Collections, Mentor 600, DC Master, ISP Master, URDG Master, Incoterms 2010 and Environmental and Social Issues in Trade)
- Introduction to Trade Finance
- Trade Based Financial Crime
- Going global
- Introduction to Factoring (in cooperation with FCI, the global representative body for factoring)

Target Audience

- Trade finance team
- Relationship managers
- Risk managers
- Legal team
- Operations team











European Bank for Reconstruction and Development

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